

# DIRECTOR OF DEVELOPMENT Deadline to apply: 6/28/2024

## Summary of Responsibilities

The Director of Development holds a major fundraising position in UWFaith, responsible for developing the organization's fund development strategy, overseeing the day-to-day development operations, and helping UWFaith achieve its fundraising goals through revenue-generation, relationship building, stewardship, strategic fundraising plan and implementation. They provide leadership, along with the General Secretary and other development staff, for achieving the Legacy Endowment Fund goal through major gifts and planned gifts from donors through estate planning and other types of gifts/donations and the on-going every member effort (Day of Giving, Legacy Builder, etc.). The Director of Development's duties include gift solicitations, ensuring donor and prospect communications are updated regularly, identifying new opportunities for strategic partnerships and sponsorships, and answering inquiries. This position requires working as part of a team to diversify funding resources and engaging in long-term financial planning for the organization, including the creation and/or maintaining current endowments and other permanent financial resources taking account of the critical role of Mission Giving.

### About United Women in Faith

United Women in Faith - National Organization is the policy-making body that manages and oversees the programs and projects of United Women in Faith (UWFaith). We accomplish this by equipping women and girls around the world to be leaders in communities, agencies, workplaces, governments, and churches and to advocate for the oppressed and dispossessed with special attention to the needs of women and children. UWFaith builds supportive communities among women; engages in activities that foster growth in the Christian faith, mission education, and Christian social involvement, while working for justice through compassionate service and advocacy to change unfair policies and systems while providing educational experiences that lead to personal change in order to transform the world. UWFaith is a membership organization. This position supervises three development executives and a development operations coordinator.

Qualifications (All requirements are subject to modification to reasonably accommodate individuals with a disability.

Minimum of a bachelor's degree in business, marketing or related field with 6(+) years of related experience. An advanced degree is preferred. Individual must possess a minimum of 6 years combined leadership and major gift fund-raising management experience including five to eight years in a senior management capacity with a complex not-for-profit organization involving a significant number of people and organizations with diverse and varied interests and backgrounds.

#### **Benefits**

This position is complemented with 8% 401(k) employer contribution with 2% match, insurances for health, dental, LTD, Life, EAP, FSA, Vision, paid STD, Wellness Wednesday hour-off, self-care cash incentives, 4 weeks vacation and other generous time-off benefits including Christmas week and August Fridays!

## To Apply:

Send resume/cover to <u>mclemons@uwfaith.org</u> with **DEVELOPMENT DIRECTOR: {YOUR NAME}** in the subject line no later than June 28, 2024.

United Methodist Women d/b/a United Women in Faith (UWFaith) is an Equal Opportunity Employer and actively encourages candidates of diverse backgrounds to apply for employment. Applicants must meet the minimum requirements in terms of qualifications. An equivalent combination of education and experience will be considered unless specifically stated otherwise. This position description is a guide to the primary duties and functions of the job, not an all-inclusive list of responsibilities, qualifications, physical demands, and work environment conditions. Position descriptions are reviewed and may be revised to meet the changing needs of United Methodist Women d/b/a United Women in Faith at the sole discretion of management.